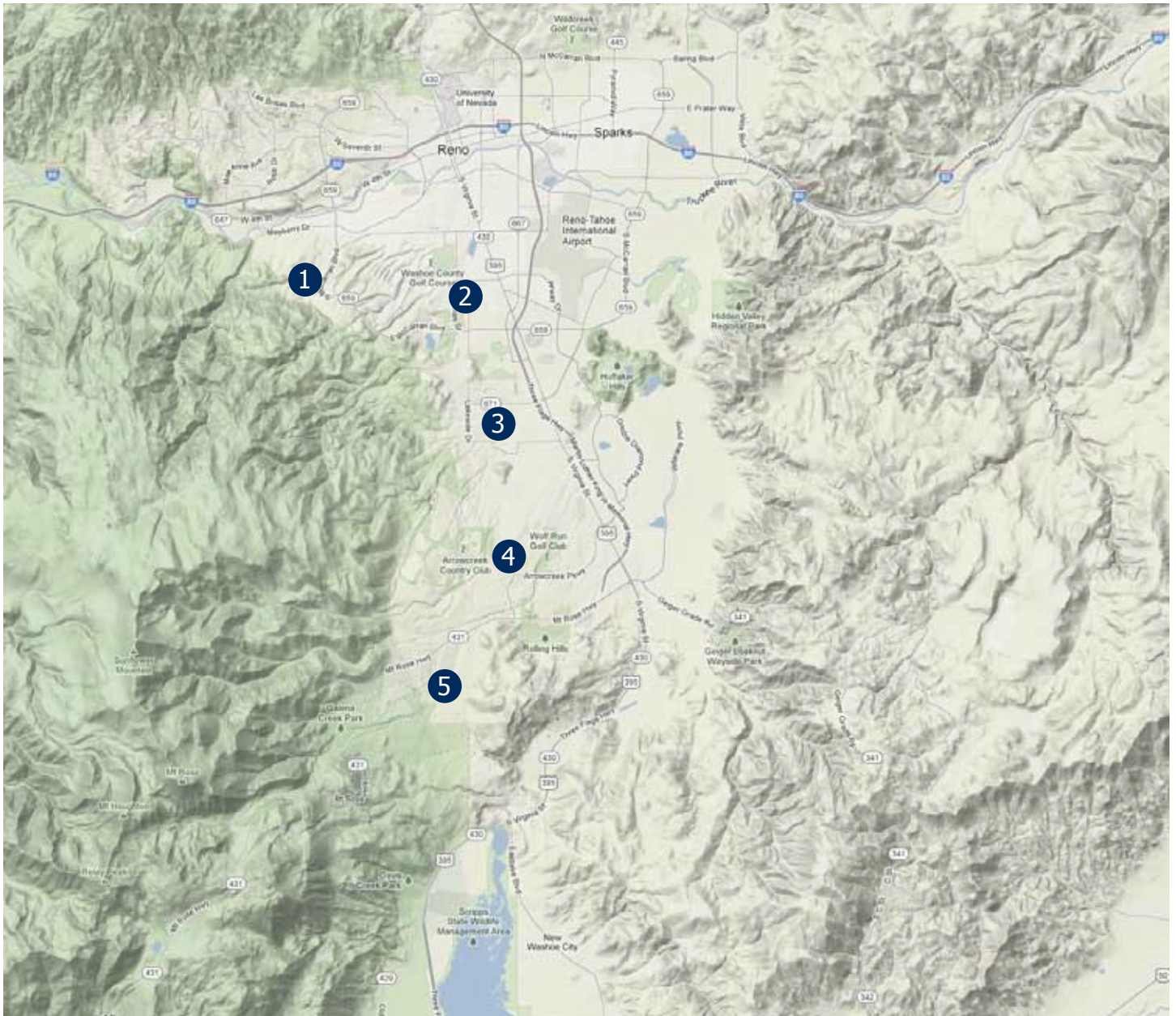


MICROMARKET REPORT | RENO



Sierra | Sotheby's
INTERNATIONAL REALTY

RENO NEIGHBORHOODS



1. West Southwest
2. Southwest
3. Old South Suburban
4. South Suburban
5. Southwest Suburban

RENO MARKET | MARKETS BY AREA

ALL S&W RENO SINGLE FAMILY

January through March

	2012	2013	% Change
Median Price	\$299,500	\$305,000	1.84%
Average Price	\$295,073	\$413,688	40.20%
Average Days on Market	164	111	-32.23%
Highest Price	\$18,000,000	\$2,150,000	-88.06%
Lowest Price	\$104,900	\$135,000	28.69%
Properties Sold	278	292	5.04%
% Sold Price to Original List Price	95.42%	97.01%	1.67%

ALL S&W RENO CONDOS

January through March

	2012	2013	% Change
Median Price	\$107,500	\$147,500	37.21%
Average Price	\$99,376	\$154,736	55.71%
Average Days on Market	170	131	-22.94%
Highest Price	\$234,000	\$410,000	75.21%
Lowest Price	\$19,500	\$25,000	28.21%
Properties Sold	41	34	-17.07%
% Sold Price to Original List Price	96.02%	99.79%	3.92%

WEST SOUTHWEST ALL PROPERTIES

January through March

	2012	2013	% Change
Median Price	\$299,000	\$396,000	24.49%
Average Price	\$370,303	\$450,966	17.89%
Average Days on Market	200	159	-25.79%
Highest Price	\$900,000	\$1,275,000	29.41%
Lowest Price	\$171,900	\$220,000	21.86%
Properties Sold	19	25	24.00%
% Sold Price to Original List Price	95.88%	97.09%	1.25%

SOUTHWEST ALL PROPERTIES

January through March

	2012	2013	% Change
Median Price	\$193,750	\$275,000	29.55%
Average Price	\$212,480	\$306,529	30.68%
Average Days on Market	171	128	-33.59%
Highest Price	\$820,000	\$838,276	2.18%
Lowest Price	\$19,500	\$25,000	22.00%
Properties Sold	80	85	5.88%
% Sold Price to Original List Price	95.04%	97.35%	2.37%

RENO MARKET | MARKETS BY AREA



OLD SOUTH SUBURBAN ALL PROPERTIES

January through March

	2012	2013	% Change
Median Price	\$175,900	\$336,500	91.30%
Average Price	\$347,450	\$430,945	24.03%
Average Days on Market	199	150	-24.62%
Highest Price	\$1,800,000	\$1,275,000	-29.17%
Lowest Price	\$110,000	\$165,400	50.36%
Properties Sold	25	20	-20.00%
% Sold Price to Original List Price	95.16%	93.44%	-1.81%

SOUTH SUBURBAN ALL PROPERTIES

January through March

	2012	2013	% Change
Median Price	\$364,500	\$496,979	36.35%
Average Price	\$396,326	\$562,567	41.95%
Average Days on Market	179	147	-17.88%
Highest Price	\$905,000	\$1,850,000	104.42%
Lowest Price	\$93,000	\$132,500	42.47%
Properties Sold	48	52	8.33%
% Sold Price to Original List Price	94.99%	97.71%	2.86%

SOUTHWEST SUBURBAN ALL PROPERTIES

January through March

	2012	2013	% Change
Median Price	\$500,000	\$740,000	48.00%
Average Price	\$554,710	\$765,803	38.05%
Average Days on Market	175	197	12.57%
Highest Price	\$950,000	\$2,150,000	126.32%
Lowest Price	\$135,000	\$210,000	55.56%
Properties Sold	15	31	106.67%
% Sold Price to Original List Price	90.66%	94.34%	4.06%

MICROMARKET REPORT | RENO

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Sierra

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