

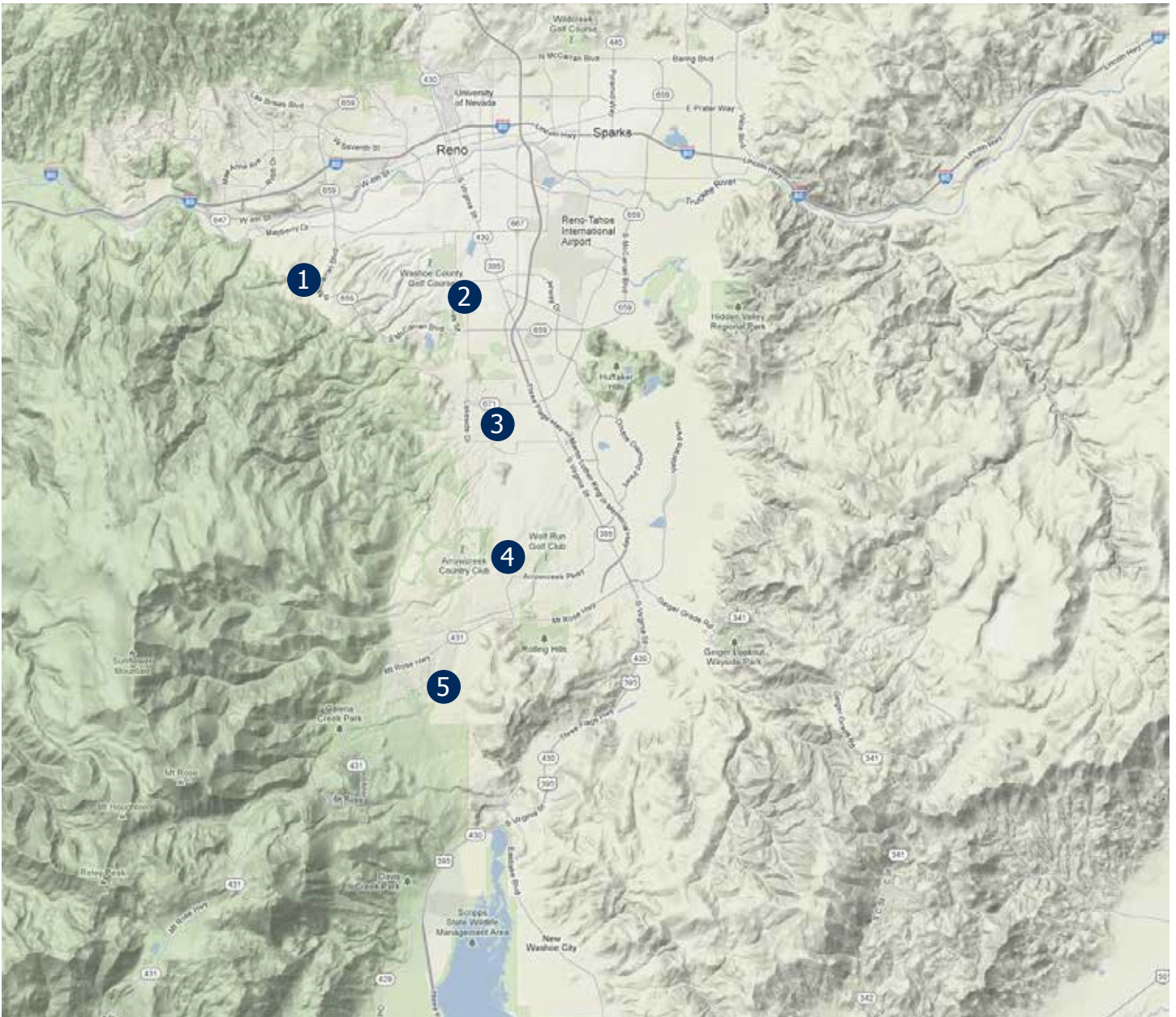
MICROMARKET REPORT | RENO



Sierra

Sotheby's
INTERNATIONAL REALTY

RENO NEIGHBORHOODS



1. West Southwest
2. Southwest
3. Old South Suburban
4. South Suburban
5. Southwest Suburban



RENO MARKET | MARKETS BY AREA

ALL S&W RENO SINGLE FAMILY

January through June

	2012	2013	% Change
Median Price	\$320,000	\$425,000	32.81%
Average Price	\$392,163	\$499,743	27.43%
Median Days on Market	4	4	0.00%
Highest Price	\$4,500,000	\$3,000,000	-33.33%
Lowest Price	\$85,900	\$56,500	-34.23%
Properties Sold	383	432	12.79%
% Sold Price to List Price	94.70%	96.58%	1.99%

ALL S&W RENO CONDOS

January through June

	2012	2013	% Change
Median Price	\$77,000	\$148,000	92.21%
Average Price	\$113,629	\$171,105	50.58%
Median Days on Market	23	12	-47.83%
Highest Price	\$429,000	\$480,000	11.89%
Lowest Price	\$18,000	\$22,000	22.22%
Properties Sold	63	44	-30.16%
% Sold Price to List Price	95.54%	98.70%	3.30%

WEST SOUTHWEST ALL PROPERTIES

January through June

	2012	2013	% Change
Median Price	\$345,385	\$405,000	14.72%
Average Price	\$381,926	\$467,945	18.38%
Median Days on Market	18	17	-5.88%
Highest Price	\$900,000	\$1,605,000	43.93%
Lowest Price	\$156,000	\$220,000	29.09%
Properties Sold	44	61	27.87%
% Sold Price to List Price	95.62%	96.11%	0.51%

SOUTHWEST ALL PROPERTIES

January through June

	2012	2013	% Change
Median Price	\$221,500	\$304,250	27.20%
Average Price	\$230,642	\$312,409	26.17%
Median Days on Market	8	9	11.11%
Highest Price	\$820,000	\$838,276	2.18%
Lowest Price	\$18,000	\$22,000	18.18%
Properties Sold	193	180	-7.22%
% Sold Price to List Price	95.30%	98.18%	2.93%



RENO MARKET | MARKETS BY AREA

OLD SOUTH SUBURBAN ALL PROPERTIES

January through June

	2012	2013	% Change
Median Price	\$227,199.....	\$353,000	55.37%
Average Price	\$328,504.....	\$479,064	45.83%
Median Days on Market	17.....	24	41.18%
Highest Price.....	\$1,800,000....	\$1,380,000	-23.33%
Lowest Price	\$73,400.....	\$135,000	83.92%
Properties Sold	47.....	45	-4.26%
% Sold Price to List Price	93.94%.....	94.11%	0.18%

SOUTH SUBURBAN ALL PROPERTIES

January through June

	2012	2013	% Change
Median Price	\$418,750.....	\$503,106	20.14%
Average Price	\$425,061.....	\$534,883	25.84%
Median Days on Market	7.....	5	-28.57%
Highest Price.....	\$1,050,000....	\$1,850,000	76.19%
Lowest Price	\$85,900.....	\$110,000	28.06%
Properties Sold	118.....	124	5.08%
% Sold Price to List Price	95.00%.....	97.66%	2.80%

SOUTHWEST SUBURBAN ALL PROPERTIES

January through June

	2012	2013	% Change
Median Price	\$500,000.....	\$670,000	34.00%
Average Price	\$691,853.....	\$769,027	11.15%
Median Days on Market	30.....	11	-63.33%
Highest Price.....	\$4,500,000....	\$3,000,000	-33.33%
Lowest Price	\$135,000.....	\$210,000	55.56%
Properties Sold	44.....	66	50.00%
% Sold Price to List Price	93.44%.....	95.13%	1.82%

MICROMARKET REPORT | RENO

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