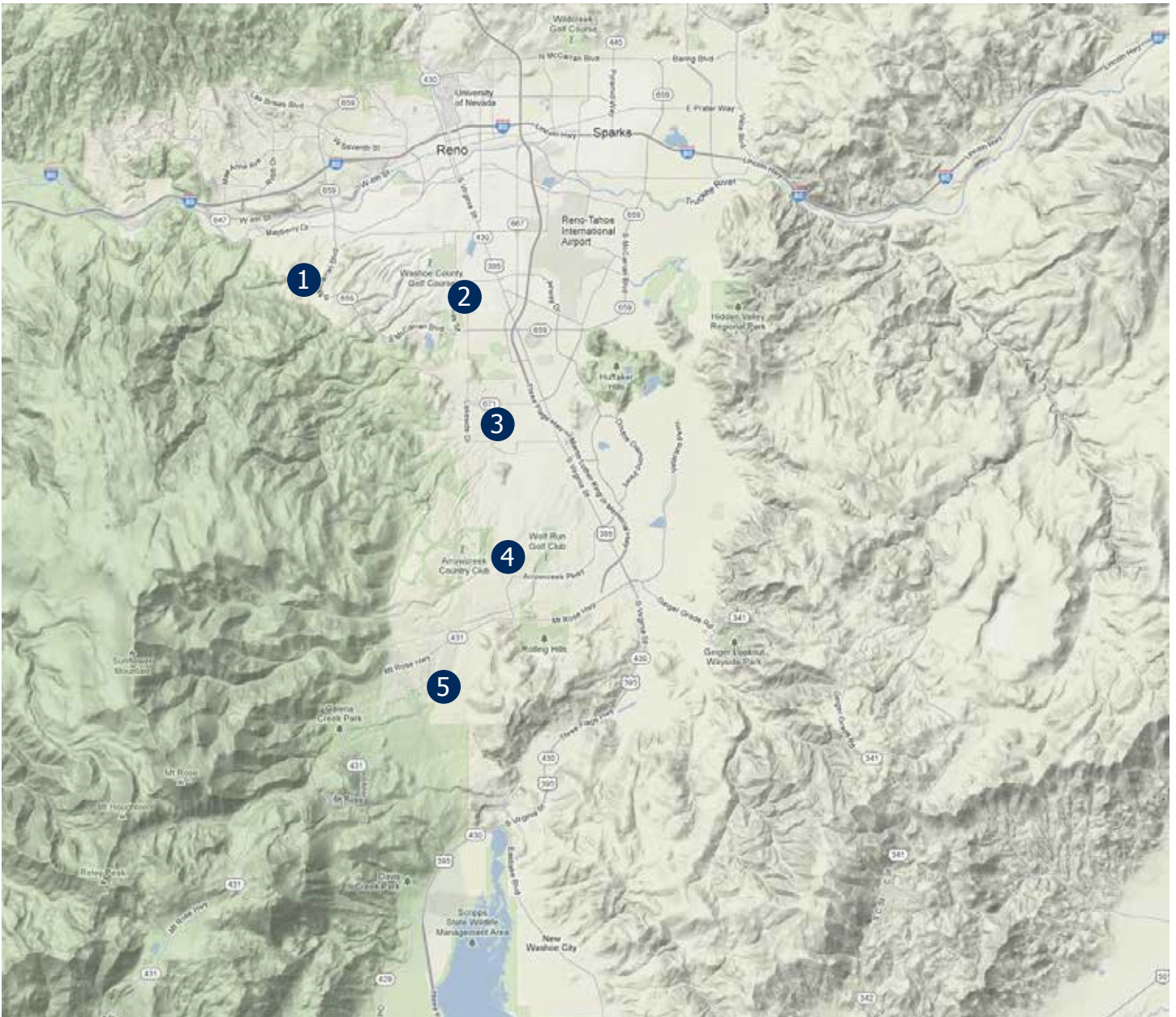


MICROMARKET REPORT | RENO



Sierra | Sotheby's
INTERNATIONAL REALTY

RENO NEIGHBORHOODS



1. West Southwest
2. Southwest
3. Old South Suburban
4. South Suburban
5. Southwest Suburban



RENO MARKET | MARKETS BY AREA

ALL S&W RENO SINGLE FAMILY

January through December

	2012	2013	% Change
Median Price	\$345,000	\$421,000	22.03%
Average Price	\$411,533	\$501,575	21.88%
Highest Price	\$4,500,000	\$3,000,000	-33.33%
Lowest Price	\$65,000	\$56,500	-13.08%
Properties Sold	835	932	11.62%
% Sold Price to List Price	95.16%	96.84%	1.76%

ALL S&W RENO CONDOS

January through December

	2012	2013	% Change
Median Price	\$107,500	\$140,000	30.23%
Average Price	\$119,455	\$154,944	29.71%
Highest Price	\$429,000	\$480,000	11.89%
Lowest Price	\$17,000	\$220,000	1,194.12%
Properties Sold	109	88	-19.27%
% Sold Price to List Price	96.13%	99.01%	3.00%

WEST SOUTHWEST ALL PROPERTIES

January through December

	2012	2013	% Change
Median Price	\$347,500	\$403,000	15.97%
Average Price	\$386,165	\$471,265	22.04%
Highest Price	\$915,000	\$2,450,000	167.76%
Lowest Price	\$156,000	\$199,500	27.88%
Properties Sold	118	137	16.10%
% Sold Price to List Price	96.06%	96.42%	0.38%

SOUTHWEST ALL PROPERTIES

January through December

	2012	2013	% Change
Median Price	\$245,000	\$305,000	24.49%
Average Price	\$260,254	\$317,188	21.88%
Highest Price	\$965,000	\$950,000	-1.55%
Lowest Price	\$17,000	\$24,000	41.18%
Properties Sold	383	382	-0.26%
% Sold Price to List Price	96.24%	97.60%	1.42%



RENO MARKET | MARKETS BY AREA

OLD SOUTH SUBURBAN ALL PROPERTIES

January through December

	2012	2013	% Change
Median Price	\$240,000	\$358,000	49.17%
Average Price	\$440,194	\$515,642	17.14%
Highest Price	\$3,900,000	\$2,175,000	-10.69%
Lowest Price	\$58,000	\$135,000	132.76%
Properties Sold	99	100	1.01%
% Sold Price to List Price	93.20%	94.35%	1.23%

SOUTH SUBURBAN ALL PROPERTIES

January through December

	2012	2013	% Change
Median Price	\$400,000	\$515,000	28.75%
Average Price	\$431,660	\$537,127	24.43%
Highest Price	\$1,270,000	\$1,850,000	45.67%
Lowest Price	\$85,900	\$110,000	28.06%
Properties Sold	260	280	7.69%
% Sold Price to List Price	95.74%	98.34%	2.72%

SOUTHWEST SUBURBAN ALL PROPERTIES

January through December

	2012	2013	% Change
Median Price	\$507,500	\$647,000	27.49%
Average Price	\$652,068	\$766,633	17.57%
Highest Price	\$4,500,000	\$3,000,000	-33.33%
Lowest Price	\$135,000	\$210,000	55.56%
Properties Sold	86	123	43.02%
% Sold Price to List Price	93.39%	95.51%	2.28%

MICROMARKET REPORT | RENO

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