

MICROMARKET REPORT

East Shore Lake Tahoe | 2nd Quarter 2017



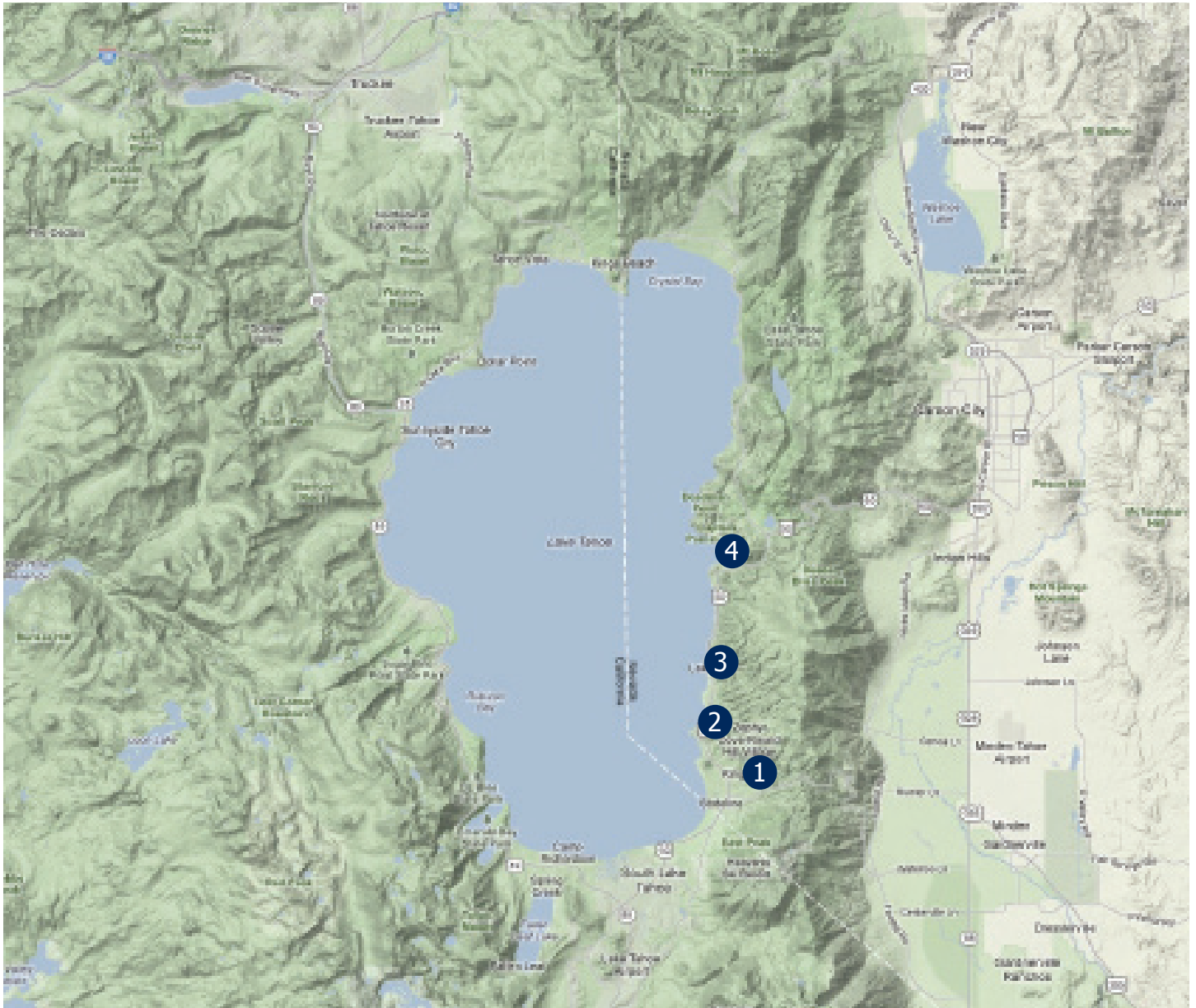
Sierra

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INTERNATIONAL REALTY

TAHOEMICROREPORTS.COM

EAST SHORE LAKE TAHOE NEIGHBORHOODS



- | | |
|--------------------|--------------|
| 1. Kingsbury Grade | 3. Cave Rock |
| 2. Zephyr Cove | 4. Glenbrook |

LAKEFRONT

Single Family

	January through June	2016	2017	% Change
Median Price		\$4,750,000	\$7,825,000	65%
Average Sold Price		\$4,750,000	\$7,825,000	65%
Average Days on Market		482	197	-59%
Highest Sold Price		\$5,600,000	\$11,000,000	96%
Lowest Sold Price		\$3,900,000	\$4,650,000	19%
Properties Sold		3	2	-33%
% Sold Price to Average List Price		95%	95%	0%
Total Dollar Volume Sold		\$14,250,000	\$15,650,000	10%

Single Family

ALL NON-LAKEFRONT

Single Family

	January through June	2016	2017	% Change
Median Price		\$745,000	\$785,000	5%
Average Sold Price		\$927,652	\$1,095,804	18%
Average Days on Market		226	243	8%
Highest Sold Price		\$2,950,000	\$2,940,000	0%
Lowest Sold Price		\$318,000	\$290,000	-9%
Properties Sold		53	41	-23%
% Sold Price to Average List Price		94%	93%	-1%
Total Dollar Volume Sold		\$49,165,559	\$44,928,000	-9%

Single Family

EASTSHORE

Condos

January through June	2016	2017	% Change
Median Price	\$343,500	\$348,000	1%
Average Sold Price	\$425,927	\$409,689	-4%
Average Days on Market	207	185	-11%
Highest Sold Price	\$1,600,000	\$1,850,000	16%
Lowest Sold Price	\$144,900	\$160,000	10%
Properties Sold	36	51	42%
% Sold Price to Average List Price	96%	97%	1%
Total Dollar Volume Sold	\$15,333,400	\$20,894,150	36%

Condos

GLENBROOK

Single Family

January through June	2016	2017	% Change
Median Price	\$1,900,000	\$2,375,000	25%
Average Sold Price	\$2,136,000	\$2,273,000	6%
Average Days on Market	444	489	10%
Highest Sold Price	\$2,750,000	\$2,940,000	7%
Lowest Sold Price	\$1,550,000	\$1,400,000	-10%
Properties Sold	5	5	0%
% Sold Price to Average List Price	95%	93%	-3%
Total Dollar Volume Sold	\$10,680,000	\$11,365,000	6%

Single Family

LUXURY REAL ESTATE EXPERTS



TAHOE DONNER
11382 Northwoods Boulevard
Truckee, CA 96161
530.587.3505

NORTHSTAR VILLAGE
4001 Northstar Drive #4105
Truckee, CA 96161
530.562.0675

DOWNTOWN TRUCKEE
10044 Donner Pass Road
Truckee, CA 96161
530.587.3500

INCLINE VILLAGE
570 Lakeshore Boulevard
Incline Village, CA 89451
775.832.4900

SQUAW VALLEY
1750 Village East Road #63B
Olympic Valley, CA 96146
530.581.1800

TAHOE CITY LAKESIDE
950 North Lake Boulevard
Tahoe City, CA 96145
530.583.4004

TAHOE CITY GALLERY
695 North Lake Boulevard
Tahoe City, CA 96145
530.282.1436

SOUTH LAKE TAHOE
2247 Lake Tahoe Boulevard
South Lake Tahoe, 96150
530.494.7600

HEAVENLY VILLAGE
1001 Heavenly Village Way, Suite #36A
South Lake Tahoe, CA 96150
530.541.4002

Lake. Ski. Golf. Farm & Ranch.

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